

SPECIAL ISSUE • CANADA'S FASTEST-GROWING COMPANIES

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# CANADA'S FASTEST-GROWING COMPANIES

| RANK & Years on P100 | COMPANY   LOCATION<br>INDUSTRY   CEO/PRESIDENT<br>YEAR FOUNDED   WEBSITE   | REVENUE GROWTH % | INSIDE TRACK   |
|----------------------|--|------------------|--|
| 1 1                  | <b>HOSTOPIA.COM INC.</b> Mississauga, Ont.<br>Private-label Web and e-mail hosting   <b>Franc Nemanic</b><br>1999   www.hostopia.com                                 | 13,000           | Customers are large ISPs and telcos, such as Telus, which rebrand its product and sell it to small business (see story, page 50)       |
| 2 1                  | <b>PETHEALTH INC.</b> Oakville, Ont.<br>Mutual funds dealer   <b>Christopher J. Enright</b><br>1999   www.pethealthinc.ca  | 8,306            | Also distributes radio-frequency identification technology implanted in pets in case they get lost (see story, page 52)                |
| 3 1                  | <b>FUNDTRADE FINANCIAL CORP.</b> Oakville, Ont.<br>Private-label Web and e-mail hosting   <b>Franc Nemanic</b><br>1999   www.fundtrade.ca                            | 6,589            | Provides compliance and back-office services to independent financial advisors (see story, page 54)                                    |
| 4 5                  | <b>ANGIOTECH PHARMACEUTICALS.</b> Vancouver<br>Pharmaceutical developer   <b>William L. Hunter</b><br>1992   www.angiotech.com                                       | 5,750            | Its drug-coated stent has been implanted in more than one million patients in the U.S. in the past year alone (see story, page 56)     |
| 5 1                  | <b>GLACIER VENTURES INTERNATIONAL CORP.</b> Vancouver<br>Diversified publishing   <b>Jonathon Kennedy</b><br>1998   No website                                       | 4,402            | Publishes agricultural newspapers, plus technical manuals on law, health and safety, and transportation (see story, page 58)           |
| 6 3                  | <b>ROBEEZ FOOTWEAR LTD.</b> Burnaby, B.C.<br>Children's shoe manufacturer   <b>Sandra Wilson</b><br>1994   www.robееz.com  | 4,114            | Launched Robeez Strollerthon in 2005, a charity walk in support of the B.C. children's charity Success by 6                            |
| 7 2                  | <b>1-800-GOT-JUNK? (RBDS Rubbish Boys Disposal Service Inc.)</b> Vancouver<br>Junk-removal service franchisor   <b>Brain Scudamore</b><br>1989   www.1800gotjunk.com | 3,898            | Its clever PR campaigns have landed it media coverage by CBS, CNN, The New York Times, Oprah and Dr. Phil                              |
| 8 1                  | <b>OCEANWIDE INC.</b> Montreal<br>Software for transportation and logistics apps   <b>Mitchell Wasserman</b><br>1996   www.oceanwide.com                             | 3,645            | Insurance companies, freight forwarders and cargo brokers use its enterprise software to ensure smooth operations                      |
| 9 1                  | <b>DIGITAL PAYMENT TECHNOLOGIES CORP.</b> Burnaby, B.C.<br>Parking-fee collection systems and service   <b>Andrew Scott</b><br>1998   www.digitalpaytech.com         | 3,591            | Its LUKE on-street parking meter features full-colour screens, more payment options and multilingual capability (see Fast Lane, right) |
| 10 2                 | <b>TRAFFORD PUBLISHING (Trafford Holdings Ltd.)</b> Victoria<br>On-demand publishing services   <b>Bruce Batchelor</b><br>1991   www.trafford.com                    | 3,502            | More than 200 software companies use its services to print and warehouse manuals   |
| 74 2                 | <b>MATREX COMPANY</b> Port Perry, Ont.<br>Makes road emulsions   <b>Michael Bryant</b><br>1996   www.matrexstar.com  | 803%             | Supplied its pothole-patching compound to the U.S. Air Force for use in Iraq and Afghanistan   |



## FAREWELL TO POTHOLES

Potholes are the pain of every Canadian driver, except for Michael Bryant. The CEO of Matrex Inc. produces the Matrex Permanent Cold Patch, an alchemic mixture that fills potholes once and for all. Unlike hot asphalt, which must be poured in warmer temperatures, Matrex Permanent Cold Patch sets quickly and can be applied in the middle of winter, when many potholes are born. Matrex Permanent Cold Patch has also been used in more urgent situations such as the war in Afghanistan. During the conflict, the U.S. Air Force repair military runways with Matrex's miracle compound. The product proved so helpful that Mr. Bryant is now working with U.S. forces to develop a material with which troops can build paved landing strips in the space of 24 hours. -LG